

# Negotiating Approach and Next Steps

Week 5

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# Negotiating Approach

Intending to try different approaches to negotiation/ reaching agreement:

## 1. Co-develop

- Customer experience and hardship

## 2. Options presented to Customer Forum

- Augex and repex major projects
- Price path
- DER integration

## 3. Proposal presented to Customer Forum

- Opex
- Innovation
- Metering

## Next Steps

- ▶ AST to address outstanding Week 5 information requests
- ▶ AST to circulate negotiation position notes:
  - › 1 August – Opex, Innovation, Metering, Price path
  - › 8 August – Repex major projects & augex, Customer experience & hardship, DER integration
- ▶ Forum and AST to agree need for, and purpose of, Week 6 meetings
- ▶ Forum to determine support needed for engagement report drafting and minuting of negotiation sessions
- ▶ Forum to determine timing and approach for Advocates Workshop.